

To Whom it May Concern,

SAGLE CONSTRUCTIONS

As a Client-side project manager I have experienced and appreciated the ease of working with the Sagle team across numerous successful commercial and industrial projects.

Most recently, we worked with the Sagle team on the joint venture project between the Bedford Group and Leyton Property in Salisbury Plains.

Initially engaged by the joint venture to deliver the 19,000m² (GLA) base build, a combined manufacturing and food and beverage facility under a design and construction procurement model, the project scope was soon extended to encompass the fitout requirements for the operator, Bedford Group Limited.

The Sagle team were able to work with the Client and Consultant teams to identify the operational requirements, document and deliver these while keeping budget in mind. Considered value management workshops were coordinated to ensure that the end users were not impacted by the value management decisions made along the way, realising approximately \$5m worth of savings that enabled the fitout to proceed.

This is consistent approach to their design and construction methodology across projects and is unique in this market.

The most notable values I experience in working with Sagle are their attention to detail, innovative and considered design solutions, their focus on the facility's end use and tenant requirements ensuring these are factored into the design phase and construction methodology.

In the case of the Bedford project, significant consideration was given to ensuring that all needs were met, giving confidence to the Bedford Group that the future use of the furniture manufacturing facility and the food and beverage space (which includes a commercial bakery and provision for a future micro-brewery) was not compromised. In my experience, Sagle have demonstrated they are genuine in their commitment to working in partnership with their clients. The team have a collaborative approach to working with consultants and subcontractors which leads to the efficient and cost-effective resolution of any emerging challenges or risks.

I have no hesitation in recommending the Sagle Constructions team and look forward to the opportunity to work with them again in the future.

Kind regards,



Sarah Kirkwood
Managing Director - Cohere Project Management

